

Distributor Policy

Our vehicle is set to receive **L7e-A1 EU road certification** by Q1 2025



Steinadler Pro

MSRP: \$6,999



Steinadler Pro Extender

MSRP: \$7,599

Base Margin: All distributors will receive a base margin of **20%** on the MSRP.

Cooperation Model



RJ Tech
Headquarter

FOB



*Distributor

MSRP



End Customer

* For more details and distributor incentives, please see the backside.

Distributor

Contact Us

Sign Framework

Get Distributor
Material

Personal Order

RJ Tech Website

3 weeks / 1 week for
standard version

Customized Your
Product

Online Payment

4-7 weeks

Transfer to Dealer /
Distributor

Get Product

Get Support

Distributor Policy

Our vehicle is set to receive **L7e-A1 EU road certification** by Q1 2025



Volume Based Incentive:

>10

Sets / per import

**Extra
3%**

>20

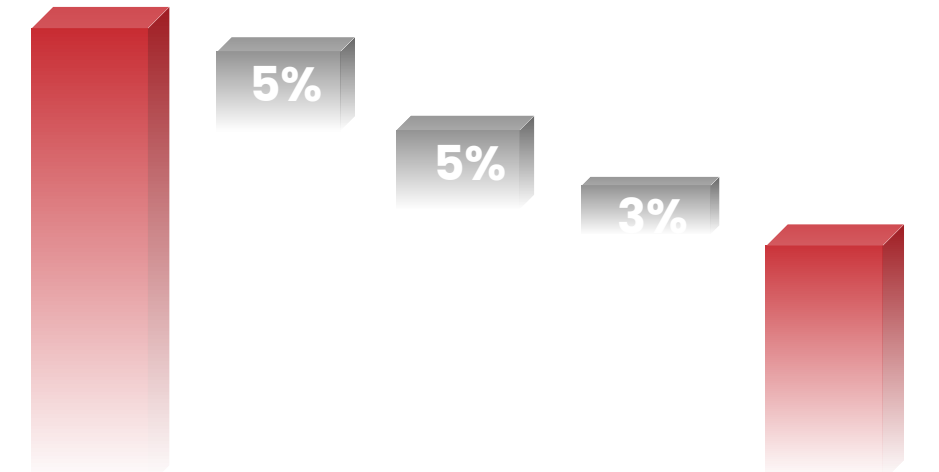
Sets / per import

**Extra
5%**

>60

Sets / per import

**Extra
5%**



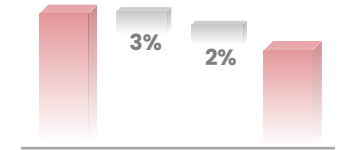
Regional adjustment:

High competition region

extra 2%

Emerging market

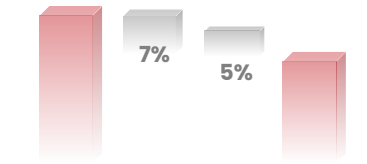
extra 3%



Dealer level

Gold > 240 sets / year **additional 5%**

Elite > 180 sets / year **additional 3%**



Annual Review & Awards

Extra awards to best dealer / distributor

Special Conditions

Special pricing strategies for different market from RJ Tech